

GOING THE *Enviro-Master*

**Enviro-Master
National Conference
January 2025**



Today

POWER WASHING SERVICE



How Does Our Re-Fresh Service Work?

Enviro-Master technicians can power wash a variety of hard exterior surfaces. Our equipment uses a hot water treatment to sanitize your property and the surrounding area to create a healthy environment. We offer a customized cleaning solution, working around your schedule and addressing a variety of professional cleaning needs.

RESTROOM & HYGIENE SERVICE



How Does Restroom & Hygiene Service Work?

Each week, a certified Health and Safety Technician will come to your business to conduct a deep cleaning of your restrooms by removing uric scale and other soils that provide a food source for odor-causing bacteria. Cleaning professionals then coat your high-touch areas with our electrostatic spraying service, providing week-long residual protection for you, your employees, and your customers.

**Disinfection
Hand Care**

TILE & GROUT DEEP CLEANING



How does Tile & Grout deep cleaning work?

Our Tile and Grout Cleaning Service is a unique process that's specifically designed to remove buildup in tile and grout. By removing calcium deposits, we not only remove hazardous grease but also reduce odors you may not realize are coming from your tile floors.

Disinfection

Degreasers & Power Washing Service



Product	Commercial Degreaser	Hero	B.A.D.
Level	Good	Better	Best
Grease Level	Light to Medium	Medium to Heavy	Heavy Duty
Compostion	Butyl <2.5% + SH <2%	SH 6.0% + 2% PH	Butyl 13-15%, SH 3-5%
Foaming	Moderate	Moderate	Low
Dilution Range / GL	2-16 oz as a Degreaser	2-6 oz as a Degreaser	8-16 oz as Degreaser 12 oz as a Stripper
ICC Item Number	H700	0772	0686
EM Item Number	F4320175	F4320028	F4320024

Restroom & Hygiene Service

Restroom Cleaning Services

Enhancing restroom cleanliness extends beyond battling germs. Enhance customer satisfaction with a clean appearance, reduce unpleasant odors, ensure safety, and stop breeding grounds for mold and mildew growth. It is essential to address common commercial bathroom issues to create a welcoming, hygienic restroom environment.

Enviro-Master's cleaning process includes weekly visits, electrostatic disinfection, fixture sealing for ongoing protection, odor reduction, and weekly supply refills. Create a healthy environment with our restroom sanitation and deep cleaning service.



Survey Time



<https://forms.gle/6YtTd1KHKMvKUvjb6>

Restroom Cleaning Services



- Hypochlorous Acid
 - Safe – no hazard warnings
 - No PPE required
 - Does not remove color from clothing
- 18 Month Shelf Life
- EPA List N (2 Minutes)
- Disinfectant (kills SARS CoV-2)
- Foodservice No Rinse Sanitizer
- NSF & Child Safety Network Approved

Restroom Cleaning Services



- No more drums!!!
- Packed 4/1 GL per case
- Blue Planet Disinfectant is RTU
- Use through Victor Sprayers
 - 80 Micron sprayer setting
- Clean the sprayers with warm water at the end of each day!

Electrostatic Spraying



- ✓ Blue Planet Disinfectant
- ✓ Use the 80 Micro Setting
- ✓ Empty reservoir daily
- ✓ Clean with warm water
- ✓ Start each day with fresh Blue Planet Disinfectant



Option to Sell!



- ✓ Blue Planet Disinfectant (6x32 oz)
- ✓ 3 in 1 product, trigger on every bottle
- ✓ EPA Registered
 - ✓ EPA Registered Disinfectant
 - ✓ EPA Registered Food Surface Sanitizer
 - ✓ Light duty cleaner
- ✓ Every Account uses similar products
- ✓ This is a huge opportunity for sales growth

Hand Care Options

Bulk Hand Soap



PREMIUM GENTLE FOAM HAND SOAP (Orange)

5 Gallons

Orange, foam hand soap.

FICCB-0005-0991

F4320222

RTU Foaming Hand Soap



FOAMING PEAR HAND SOAP RTU

4/1 Gallons

Pear scented, RTU
foaming hand soap.

FICCB-04X1-0948

F4320225

Product Update – Introducing



TURQUOISE 4

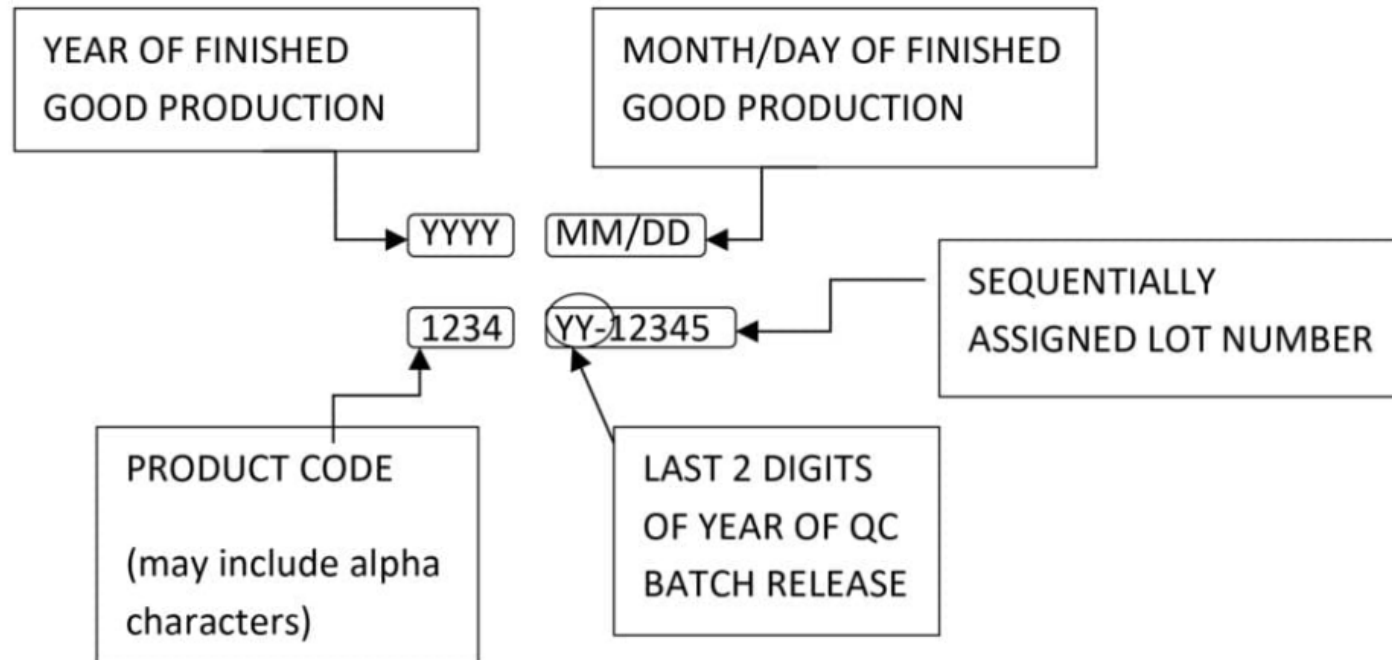
4/1 Gallons

Neutral, hospital grade one
step cleaner disinfectant,
EPA Registered. 2 oz/GL
On List N

FICCB-04X1-TUR4

F4320247

Operational Excellence (Date Code)



- 2 years most products
- Blue Planet Disinfectant
 - Has expiration date
 - 18 months
- Rotate inventory
- Use FIFO method
- Check your inventory

Operational Excellence (PPE)

Sani-Service



Scrub Service



Refresh Service



Let's Review

- Power Washing & Restroom Hygiene Services
- Degreaser Options – Commercial, Hero, B.A.D
- Blue Planet Disinfectant 4x1 GL
- Electrostatic Spraying
- Selling Blue Planet Disinfectant 6x32 oz
- Hand Care – Bulk or upsell Pear Foaming Hand Soap
- Date Codes, FIFO, inventory check
- PPE, protect your employees